



Residential Leasing Consultant

Job Summary

Pettinaro Residential is seeking an experienced and energetic, highly organized candidate to join our team as a Leasing Consultant. Qualified candidates must have exceptional customer service abilities as well as a demonstrated history of sales goal achievement. This is a full-time position with weekends required.

Salary will be commensurate with experience.

Tour Your Responsibilities:

You're caring and take pride in making someone's day better. You value connections and engaging in meaningful conversations. Your genuine desire to make people feel at home makes you a natural at providing excellent service. All qualified candidates should have a minimum of 1 year of apartment industry experience.

As a Residential Leasing Consultant, your primary responsibilities include:

- Working in a fast-paced environment and dealing with difficult situations while maintaining a positive attitude.
- Converting leads into community tours by following up with all prospects and providing helpful and compelling information about the community and surrounding neighborhood
- Going the extra mile to create positive experiences for potential residents and current residents alike.
- Making personalized connections and recommendations
- Overcoming objections to secure leases and drive leasing performance.
- Displaying a genuine desire to help both residents and colleagues in creating a better community
- Working weekends when prospective residents are most likely to be out looking for their new home

What You Bring to Pettinaro:

- Passion for working with customers both in person and over the phone
- Sales aptitude
- Outstanding written and verbal communication skills
- Consistent professional appearance
- Demonstrated proficiency in working with computers including word processing, calendar management and software/database

We are an equal opportunity employer with preference given to Veterans.



How Pettinaro Supports You:

In addition to great culture we believe a job should offer work life balance. That's why we offer a competitive benefits package to encourage our employee's wellbeing. This position is eligible for the following benefits:

- Medical
- Dental
- Vision
- 401K
- Paid Vacation
- Paid Personal/Sick Days
- Paid Holidays
- Short-Term Disability

All candidates must be able to pass a pre-employment drug screen and background check.

[Click here to fill out our online application!](#)

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